GEORGE MASON UNIVERSITY CEHD EDUCATION LEADERSHIP PROGRAM EDLE 614 (C01)—MANAGING HUMAN AND FINANCIAL RESOURCES (3 CREDITS) Summer 2010 (CRN 40767)

Instructor: Roberto Pamas, Ed.D. **Phone:** (703) 658-5900 (O) **Fax:** (703) 658-5997

E-mail: Roberto.Pamas@fcps.edu

Schedule Information

Location: Campus – Robinson Hall A249

Meeting Times: M, W, F (7:00 pm - 10:05 pm)

July 7, 2010 – August 2, 2010

Catalogue Course Description

Explores basic functions in financial and human resource management. Examines legalities, ethics, and politics of resource procurement and allocation. Provides experiences to help students better understand tasks typically performed by school leaders.

Additional Course Description

The course provides authentic experiences that help students to achieve a deeper understanding of the tasks typically performed by school leaders. Students are expected to participate actively in hands on, real world based activities, applying what they read and learn in class.

Course Delivery

Class sessions will consist of brief lectures, discussions, problem-based learning, role-playing, and student presentations. Students should see themselves as my partners in creating a valuable and memorable educational experience.

National Standards and Virginia Competencies

ELCC Standard 1.0: An education leader promotes the success of every student by facilitating the development, articulation, implementation, and stewardship of a vision of learning that is shared and supported by all stakeholders.

1.1 Collaboratively develop and implement a shared vision and mission

- 1.2 Collect and use data to identify goals, assess organizational effectiveness, and promote organizational learning
- 1.3 Create and implement plans to achieve goals
- ELCC Standard 2.0: An education leader promotes the success of every student by advocating, nurturing and sustaining a school culture and instructional program conducive to student learning and staff professional growth
- 2.1 Nurture and sustain a culture of collaboration, trust, learning, and high expectations
- 2.7 Maximize time spent on quality instruction
- ELCC Standard 3.0: An education leader promotes the success of every student by ensuring management of the organization, operation, and resources for a safe, efficient, and effective learning environment.
- 3.1 Monitor and evaluate the management and operational systems
- 3.2 Obtain, allocate, align, and efficiently utilize human, fiscal, and technological resources
- 3.5 Ensure teacher and organizational time is focused to support quality instruction and student learning
- ELCC Standard 5.0: An education leader promotes the success of every student by acting with integrity, fairness, and in an ethical manner.
- 5.4 Consider and evaluate the potential moral and legal consequences of decision-making
- 5.5 Promote social justice and ensure that individual student needs inform all aspects of schooling

This course addresses the following VDOE Competencies:

- 1.b. Knowledge, understanding and application of systems and organizations, including (7) Effective communication skills including consensus building, negotiation, and mediation skills.
- 1.c. Knowledge understanding and application of management and leadership skills that achieve effective and efficient organizational operations, including
- (3) Management decisions that ensure successful teaching and learning including, human resources management and development, theories of motivation, change in school culture, innovation and creativity, conflict resolution, adult learning and professional development models;
- (4) Principles and issues related to fiscal operations of school management; and
- (7) Technologies that support management functions.

Student Outcomes

At the conclusion of this course, successful students should be able to:

- 1. apply major concepts related to financial and human resource allocation and management;
- 2. use a site allocation to build a budget that supports school mission and goals (required performance);
- 3. develop a staffing plan that is consistent with site goals and district guidelines (required performance);
- 4. evaluate the effectiveness of simulated teacher interviews that are consistent with legal guidelines;
- 5. experience their efforts to mediate disputes;
- 6. construct a persuasive grant proposal to support school improvement;
- 7. use technology for learning and administrative purposes; and
- 8. participate in reflective practice.

In addition to the student outcomes stated above, I have the following process goals for this course:

Teaching and Learning:

- 1. Each class will mirror as much as possible the real world of a school administrator and will reflect good management. I expect that we will:
 - start and end on time;
 - maintain and follow a written agenda for each class;
 - listen first to understand, then seek to be understood; and
 - work toward common goals in a professional and cordial manner.
- 2. Every student product will as closely as possible reflect what would be expected from a school administrator. Consequently, students will:
 - write budget and staffing reports using Excel or some equivalent spreadsheet program;
 - present data in a clear, readable format;
 - write brief memos to support their data presentations;
 - run meetings that range in size from one-on-one to 10;
 - present information orally; and
 - participate in role playing and other interactive activities, consider the experience, and communicate about the experience.

Classroom Climate:

Our classroom must be a place in which we can try out new ideas and take risks free from the fear of embarrassment. We must be able to look at each other's work critically so that we may all receive valuable feedback that will help us to do our jobs better in the future. Therefore, I expect a commitment from all of us to:

- be fully prepared for each class session;
- respect and care about one another as human beings;
- work toward a common purpose;
- persevere through common challenges; and
- affirm one another's successes and help one another overcome weaknesses.

Professional Development:

I see this course in a context larger than the boundaries of its content. Therefore, it is important to keep in mind goals for each student's administrative career. This course is part of a larger picture of administrator training that seeks to develop the student to be:

- a thoughtful, wise administrator;
- a careful, decisive decision maker;
- the kind of person who can understand detail and the big picture simultaneously;
- a supervisor, an assistant principal, a principal, and/or a superintendent capable of visionary school leadership; and
- a strong colleague who will be a valued member of any team.

Relationship of Course Goals to Program Goals

This course introduces students to major issues and practices in financial and human resource management as part of the Education Leadership endorsement sequence. A substantial emphasis on simulation and follow-up discussion gives students opportunities to learn and practice skills they will use in their internship experiences and administrative careers. All of the program goals are active, to a greater or lesser degree, in this course. Students will:

- engage in reflective practice with regard to financial and human resource management.
- strengthen and improve their communication skills through simulation, class discussion, and paper writing.
- understand how resource allocation supports or inhibits cultural, economic, and learning diversity.
- reflect on the ethical implications of resource allocation choices in schools and school districts.
- use computers for communication, data analysis, and data presentation.

Course Materials

Readings

Research articles will be made available to students and may be assigned at my discretion.

Classroom Materials

I expect all students to maintain a binder that contains all readings, reading notes, class notes, student products, and class handouts. The binder will probably need to have at least 2-inch rings.

Outside-of-Class Resources

All students are required to use http://www.taskstream.com as part of this course. This is an Internet site at which I will post vital information for the course and through which we will communicate from time to time. I expect all students to have access to a personal computer that is linked to the Internet and the ability to use word processing, spreadsheet, and web-browsing software.

Grading

Students' grades are based on their proficiency with respect to the student outcomes stated above. Each outcome will have an oral (class participation) and/or a written component. The outcomes are weighted as described below:

	OUTCOMES	ORAL PRODUCTS	WRITTEN PRODUCTS	PORTION OF FINAL
•	Students will apply major concepts related to financial and human resource allocation and management. Students will use a site allocation to build a budget	Students will present, defend, and reflect upon resource allocation plans.	Students will display their own budgets and staffing plans in a spreadsheet format and include brief cover memos explaining their rationales for each document.	GRADE 30%
	that supports school mission and goals.		Finance Leader Interview	15%
•	Students will develop a staffing plan that is consistent with site goals and district guidelines.			
•	Students will evaluate the effectiveness of simulated teacher interviews that are consistent with legal guidelines.	Students will participate in mock interviews and follow-up discussion.	Students will write a reflective essay about the interview experience.	Mock interview and reflective essay (15%)
•	Students will seek external financial resources for their schools or districts.		Students will prepare grant proposals for submission after the end of the course.	Grant proposals (10%)

OUTCOMES	ORAL PRODUCTS	WRITTEN PRODUCTS	PORTION OF FINAL GRADE
Students will use technology for learning and administrative purposes		Students will use TaskStream, spreadsheet, and word processing software as part of their participation in the course.	Active participation in each class, attendance, and TaskStream online discussions (30%)
Students will participate in reflective practice.	The course will employ reflective practice techniques throughout		

Below are the basic percentages for the various kinds of work required for the class. Students should always bear in mind that grading is primarily my judgment about your performance. Grades are designed to indicate your success in completing the course, not the level of effort you put into it.

Class participation and attendance 30 percent Written and oral communication 70 percent

Participation

A large proportion of the work in this class will be done in small groups. I expect each student to take be an active, contributing member of her/his small group in every class session and outside of class. I also expect every student to contribute to TaskStream discussions as they become available. If you are absent or miss part of a class session, you may lose participation points. If you are absent for an oral activity listed above, there will be no alternative way to engage in the activity and you will not receive credit for it.

Absence From Class

Students are expected to attend every class for its entirety. Emergencies sometimes arise, however. If you need to be absent from class, I expect you to notify me in advance by telephone or e-mail. If you miss more than one class, you will lose participation points. If you come to class more than 30 minutes late or leave more than 30 minutes early, you will lose participation points. It is your responsibility to find alternative methods to submit papers due on the day you are absent.

Late Work

I expect students to submit their work on time. <u>I will not accept any work later</u> than 48 hours after it is due. Any attempt to submit work past the 48-hour deadline will result in no credit for the assignment.

Grading Scale

A+100 points 95 - 99 points Α A-90 - 94 points = B+87 - 89 points = В 83 - 86 points B-80 - 82 points = C 75 - 79 points F below 75 points =

CEHD/GSE Expectations for All Students

The College of Education and Human Development (CEHD) and the Graduate School of Education (GSE) expect that all students abide by the following:

Students are expected to exhibit professional behavior and dispositions. See http://cehd.gmu.edu for a listing of these dispositions.

Students must follow the guidelines of the University Honor Code. See http://academicintegrity.gmu.edu/honorcode/ for the full honor code.

Students must agree to abide by the university policy for Responsible Use of Computing. See http://mail.gmu.edu and click on Responsible Use of Computing at the bottom of the screen.

Tentative Class Schedule

DATE	TOPICS	ASSIGNMENT
July 7, 2010 July 9, 2010	 Introductions to the course and one another What do you know about budget and personnel? Education as a public good—who pays for what? Forming a group Introducing Human Resources Administration Recruitment 	
July 12, 2010	 Principles of staffing allocation—budget and staffing supporting one another Departments, grade levels, non-classroom staff, and FTE 	
July 14, 2010	 Q & A for staffing allocation Staff Development	• Finance Leader Interview due (15 points)
July 16, 2010	• Supervision and Evaluation	
July 19, 2010	 Interviewing and Selection What's important? What's Legal and What's Not 	

July 21, 2010	• Interviewing and Selection (continued)	
July 23, 2010	• Interviewing and Selection (continued)	
July 26, 2010	 Assisting the Marginal Teacher Collective Bargaining and Contract 	Budget and Staffing allocation assignment due (30 points) Interview Reflection due (15 points)
July 28, 2010	• Continuity and Legal Issues	
July 30, 2010	• Legal Issues (continued)	• Grant Proposal assignment due (10 points)
August 2, 2010	 Future of Human Resources Wrap up and reflection 	_

BUDGET ALLOCATION 15 Points

Rationale:

Budget allocations must be prepared in a fashion that is both comprehensive and clearly understood by school personnel, central office administrators, and parents. The primary goal of this assignment is to help students learn how to take a site budget dollar amount; allocate it among needs at the school site consistent with the school's vision, mission, and goals; and present the allocation in a brief verbal statement, in detail using numbers, and orally to multiple constituents.

Product:

Each group is required to submit four written pieces for this assignment (Note: Every student in the group must submit all four pieces so that all can be graded through TaskStream):

- 1. For each school, a brief, verbal overview of the budget that includes a clear rationale for the allocation of funds—this may not be longer than one single-spaced page and serves as a cover sheet for #2 below
- 2. For each school, a spreadsheet that shows the dollar amount allocated to each relevant budget category and the fact that the budget balances

Suggestions:

1.	Your cover sheets should be as brief as possible, but they also need to be clear. They
	should be written with the person who misses your budget meeting in mind. In other
	words, you want to state all the important thinking that went into the budget to avoid
	future arguments as much as possible.
2.	Be certain your cover sheets have a clear thesis—"My rationale for this budget
	allocation is because" Support your thesis with strong
	reasoning in the rest of the statement.
3.	Your spreadsheets should be simple enough for your grandmother to be able to
	understand. Teachers are most concerned about who gets what relative to their own
	budgets, so you need to make certain that comparisons are easily made.

BUDGET ALLOCATION ASSESSMENT RUBRIC

	EXCEEDS	MEETS	APPROACHING	FALLS BELOW
	EXPECTATIONS	EXPECTATIONS	EXPECTATIONS	EXPECTATIONS
Cover	The cover memo	The cover memo	The cover memo	The cover memo
Memo—	conveys a clear,	conveys a plan of	leaves open	lacks a clear
School	persuasive, and	action for efficient	questions of	direction and the
Factors	comprehensive	allocation of	effectiveness and	rationale for
<u>(20%)</u>	plan of action for	resources.	efficiency, but	resource allocation
(ELCC 3.1)	an efficient and	Effectiveness may	intent is	is not clear. No
The cover	effective allocation	not be as	communicated.	connection
memo	of resources. It	compelling. The	The connection to	between the budget
communicates	persuades the	cover memo	student	and student
the rationale	reader that this	clearly	achievement is	achievement is
for and	particular	communicates the	ambiguous.	evident.
highlights of	allocation of	rationale behind		
the budget. It	resources has a	resource allocation		
communicates	high probability of	to improve student		
a connection	improving student	achievement.		
to student	achievement.			
achievement.				
Cover	The cover memo	The cover memo	The cover memo	The cover memo
Memo—	provides clear and	discusses important	mentions one or	fails to mention
Context	persuasive analysis	factors impacting	two economic	anything about
<u>(5%)</u>	about economic	the site budget.	factors in the	economic factors
(ELCC 6.1)	factors impacting		general school	impacting the site.
The cover	the site budget.		environment, but	
memo			does not relate	
communicates			them directly to the	
the larger			site budget.	
context in				
which the				
budget was				
developed.				

Spreadsheet	The spreadsheet	The spreadsheet is	The spreadsheet	The spreadsheet is
(65%)	persuasively	consistent with the	has some positive	confusing and/or is
(ELCC 3.1)	supports the cover	cover memo and	features, but it does	not consistent with
The	memo and	all required data	not indicate an	the cover sheet.
spreadsheet	demonstrates an	can be easily	equitable,	
contains all	equitable,	understood. The	effective, and/or	
pertinent	effective, and	deficit or surplus is	efficient allocation	
budget	efficient allocation	clearly indicated.	of resources.	
information	of resources. It is	Equity,	Inconsistencies are	
and	clearly laid out in a	effectiveness, and	apparent and	
demonstrates	way that allows the	efficiency may not	formatting may	
equity,	reader to	all be readily	impede	
effectiveness,	understand it	apparent.	understanding.	
and	quickly.			
efficiency.	Formatting is used			
	effectively to			
	convey meaning.			
Mechanics	The assignment is	The assignment has	The assignment has	The assignment has
and accuracy	<u>free</u> of errors—	a few errors.	some errors.	numerous errors.
<u>(10%)</u>	both verbal and			
Students use	numerical.			
standard				
English and				
avoid				
grammar and				
punctuation				
errors. All				
data is				
accurately				
and				
consistently				
presented.				

STAFFING ALLOCATION 15 Points

Rationale:

This assignment is very similar in format and requirements to the budget allocation assignment. The reason for this is that the needs are essentially the same—to present somewhat complicated data in a fashion that others can easily grasp.

Product:

Groups are required to submit four written pieces for this assignment:

- 1. A brief, verbal overview of the staffing allocation for each school that includes a clear rationale explaining how each one serves the vision, mission, and goals of the school
- 2. For each school, a spreadsheet that shows staff FTE allocated to each course or grade level and the fact that the school has not exceeded its staffing allotment (any "understaffing" must be indicated)

Suggestions:

1. See the budget allocation assignment.

STAFFING ALLOCATION ASSESSMENT RUBRIC

	EXCEEDS	MEETS	APPROACHING	FALLS BELOW
	EXPECTATIONS	EXPECTATIONS	EXPECTATIONS	EXPECTATIONS
Cover	The cover memo	The cover memo	The cover memo	The cover memo
Memo—	conveys a clear,	conveys a plan of	leaves open	lacks a clear
School	persuasive, and	action for efficient	questions of	direction and the
Factors	comprehensive	allocation of school	effectiveness and	rationale for the
<u>(20%)</u>	plan of action for	staff. Effectiveness	efficiency, but	staffing allocation
(ELCC	an efficient and	may not be as	intent is	is not clear. No
3.1)The cover	effective allocation	compelling. It	communicated. A	connection
memo	of school staff. is	communicates the	rationale is present,	between the
communicates	persuasive that this	rationale behind	but the connection	staffing allocation
the rationale	particular	staffing allocation	to student	and student
for and	allocation of school	to improve student	achievement is	achievement is
highlights of	staff has a high	achievement.	ambiguous.	evident.
the staffing	probability of			
allocation. It	improving student			
communicates	achievement.			
a clear				
connection				
between the				
staffing				
allocation and				
student				
achievement.	TOTAL CONTRACTOR OF THE PARTY O	TD1	TO I	TO I
<u>Cover</u>	The cover memo	The cover memo	The cover memo	The cover memo
Memo	provides clear and	discusses important	mentions one or	fails to mention
Context	persuasive analysis	factors impacting	two economic	anything about
(5%)	about economic	the staffing	factors in the	economic factors
(ELCC 6.1)	factors impacting	allocation.	general school	impacting the
The cover	the staffing		environment, but	staffing plan.
memo	allocation.		does not relate	
communicates			them directly to the	
the larger context in			staffing plan.	
which the				
budget was				
developed.				

Spreadsheet	The spreadsheet	The spreadsheet is	The spreadsheet	The spreadsheet
(65%)	persuasively	consistent with the	has some positive	does not appear to
(ELCC 3.1)	supports the cover	cover memo and	features, but it does	relate to the cover
The	memo and	all required data	not indicate an	memo. is It is
spreadsheet	demonstrates an	can be easily	equitable,	difficult to follow
contains all	equitable,	understood. The	effective, and/or	and does not make
pertinent	effective, and	deficit or surplus is	efficient allocation	proper use of the
1	efficient allocation	clearly indicated.	of resources.	software.
budget information	of resources. It is	Equity,	Inconsistencies are	software.
and	clearly laid out in a	effectiveness, and		
		,	apparent and	
demonstrates	way that allows the reader to	efficiency may not	formatting may	
equity,		all be readily	impede	
effectiveness,	understand it	apparent.	understanding.	
and	quickly.			
efficiency.	Formatting is used			
	effectively to			
	convey meaning.	TTI 1		
Mechanics	The assignment is	The assignment has	The assignment has	The assignment
and accuracy	<u>free</u> of errors—	a few errors.	some errors.	has numerous
<u>(10%)</u>	both verbal and			errors.
Students use	numerical.			
standard				
English and				
avoid				
grammar and				
punctuation				
errors. All				
data is				
accurately				
and				
consistently				
presented.				

REFLECTIVE ESSAY ON INTERVIEW PROCESS 10 points

Rationale

Perhaps the most important activity for a school site administrator is the selection of staff—both certified and classified. Going through a mock process of teacher selection is helpful for thinking about important characteristics of prospective teachers and school needs. But, the experience is made richer by reflecting on the experience so that the student can become much clearer in her or his own mind about how to make teacher selections count toward school improvement. It is my hope that this reflection paper will help you to discover what worked well during the interview(s), what could be improved, and what you would do differently next time.

Product

You will write a coherent reflective essay that explains your reaction to the total interview experience you had in connection with this class. Your paper must contain the following:

- 1. A thesis that clearly describes the major insights you gained as a result of participating in preparing an interview and the actual interviews that you witnessed
- 2. A brief description of what happened during preparation and the interviews
- 3. A thorough reflection of the entire process from start to finish that demonstrates the validity of your thesis
- 4. A conclusion that includes what you learned from the process and how you might engage in it differently when you are working as an administrator

REFLECTIVE ESSAY ON INTERVIEW PROCESS ASSESSMENT RUBRIC

	EXCEEDS	MEETS	APPROACHING	FALLS BELOW
(E)	EXPECTATIONS	EXPECTATIONS	EXPECTATIONS	EXPECTATIONS
Thesis	A clear, one-	The thesis appears	The thesis is	The paper contains
(20%)	sentence thesis is	in the opening	confusing or is	no explicit thesis.
The thesis	presented at the	paragraph and is	strictly descriptive.	
establishes	end of the opening	relatively clear.		
the burden	paragraph and	The thesis is more		
of proof for	establishes a	expository than		
the paper,	burden of proof.	analytical.		
i.e., your	The thesis clearly			
overall	states everything			
learning	the author has			
from the	learned as a result			
interview	of the interview			
process. It	process.			
provides				
structure for				
the paper by				
telling the				
reader what				
the author				
intends to				
prove.				
Supporting	Each paragraph of	The body of the	Analysis is weak or	Analysis is largely
Arguments	the body of the	paper provides	difficult to follow.	absent from the
<u>(45%)</u>	paper has a direct	some support for	Some paragraphs	paper. The paper
The author	relationship to the	the thesis, but it	are irrelevant to the	may be expository
must	thesis and helps to	also contains	thesis, not logical,	rather than
articulate	demonstrate the	paragraphs are not	or not persuasive	analytical.
arguments	validity of the	entirely persuasive.		
in support	thesis. The author			
of the	uses persuasive			
thesis.	arguments relevant			
These	to the thesis.			
should be				
logical and				
made				
compelling				
by clear				
examples.				

		T	T	
Concluding	The conclusions	The conclusions	Conclusions can be	Conclusions are
<u>Paragraph</u>	the author draws	the author draws	inferred from the	unclear or
<u>(25%)</u>	are clearly stated in	are clearly stated in	body, but the thesis	irrelevant to the
It is	the final paragraph,	the final paragraph,	is not re-stated and	thesis.
important to	beginning with a	but they may not	the conclusions are	
conclude	restatement of the	be entirely	not persuasive.	
your paper	thesis in new	persuasive.		
in a manner	language. The			
that is	concluding			
persuasive	paragraph follows			
to the	in a compelling			
reader and	manner from the			
that leads to	body of the paper			
broader	and explains what			
thinking on	the author would			
the topic.	do differently for			
	the next interview			
	opportunity			
Grammar	The paper is free	The paper contains	The paper contains	The paper contains
<u>&</u>	of errors.	few errors.	some errors.	numerous errors.
Mechanics				
(10%)				
Any writing				
submitted				
for public				
review				
should be				
free of				
errors.				

GRANT PROPOSAL 10 points

Rationale

Funds are usually tight in schools and districts, making it very difficult to initiate new and innovative programs. Consequently, grant money is often the only way to reach a particular population of students in a new way. Learning how to write a grant is a vital skill for a future educational leader.

Product

- 1. Identify the financial needs of your SIP that cannot or will not be met through your school or district and target your grant toward meeting these needs. Alternatively, work with your principal or supervisor to identify an area of need that could be addressed through the procurement of additional funds.
- 2. Once you have identified a need at your site, you will explore several different sources of grant money to find one that is most appropriate to the need you have identified.
- 3. Following the guidelines of the grant you wish to receive, you will write a proposal that presents the need, your plan for how to meet the need, expected outcomes, how you will evaluate the success of your project, and a budget for the grant.
- 4. Grant proposals must be for not less than \$1,000 and should probably not exceed \$20,000.

GRANT PROPOSAL ASSESSMENT RUBRIC

	EXCEEDS EXPECTATIONS	MEETS EXPECTATIONS	APPROACHING EXPECTATIONS	FALLS BELOW EXPECTATIONS
Statement	The need is very	The need is	The need is	The need for the
of Need	persuasively stated	logically presented,	apparent, but not as	grant is unclear.
$\frac{0.14eed}{(20\%)}$	and directly tied to	but may not be as	clearly or	grant is ancicar.
The need	teaching and	persuasive as it	persuasively	
for the	learning.	could be.	presented as it	
grant	108.		might be. Critical	
money			information might	
must be			be missing.	
obvious for			<i>B</i>	
a funding				
agency to				
be				
interested				
in				
providing				
it to your				
school or				
district.				
Plan to	The plan addresses	The plan is	The plan seems	The plan is unclear
Meet the	the need in detail,	logically and	attractive but may	and/or not directly
<u>Need</u>	demonstrating	tightly linked to the	have some areas	linked to the need
<u>(20%)</u>	numerous links that	identified need.	that do not seem to	as you have
For a plan	show each aspect		be tied to need as	articulated it.
to gain the	of the need will be		you have identified	
confidence	met through the		it.	
of a	plan.			
funding				
agency, it				
must be				
clearly and				
directly				
tied to the				
specific				
need you				
have identified.				
identified.				

Expected Outcomes (20%) The funding agency wants a clear picture of how the grant will help your	The expected outcomes are persuasively stated so that any person observing the grant in action would recognize them. Expected teaching and learning results are clear.	The expected outcomes are clearly presented and logically linked to the plan.	Expected outcomes are stated, but they are not as clear as they could be, or they seem unrelated to the plan and/or the need.	Expected outcomes are unclear or missing.
site. Evaluation of the Project (15%) The funding agency usually wants to know how you will know if the money was well spent.	The evaluation plan persuasively addresses all components of the plan to meet the need. Clear criteria and standards are established.	The evaluation plan addresses the plan to meet the need. Criteria and standards may not be entirely clear and/or logical.	The evaluation plan is not clearly connected to other aspects of the grant and/or lacks clear criteria and standards.	The evaluation plan is missing or difficult to understand. Criteria and/or standards may be missing.
Budget (15%) All grants require a budget so that the funding agency has a clear picture of how granted money will be spent.	The budget meets the criteria contained in the budget allocation assessment rubric. It supports all aspects of the plan to meet the need.	The budget is clear and well presented.	The budget is somewhat confusing.	The budget is missing or incomplete.

Grammar &	The grant	The grant	The grant	The grant
Mechanics	proposal is free	proposal	proposal	proposal
<u>(10%)</u>	of errors.	contains a few	contains some	contains
Any writing		errors.	errors.	numerous
submitted for				errors.
public review				
should be free				
of errors.				