## GEORGE MASON UNIVERSITY GRADUATE SCHOOL OF EDUCATION MANAGING FINANCIAL AND HUMAN RESOURCES

### MANAGING FINANCIAL AND HUMAN RESOURCES

Course #:EDLE 614 / Section #: 601 Session X – May 11, 2010 to June 17, 2010

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#### **Schedule Information**

**Location:** Holmes Middle School

**Meeting Times:** Tuesdays and Thursdays, 4:45 p.m. to 7:45 p.m.

#### **Course Description**

Catalog description: Explores basic functions in financial and human resource management. Examines legalities, ethics, and politics of resource procurement and allocation. Provides experiences to help students better understand tasks typically performed by school leaders.

#### **Additional Course Description**

This course is required for the Virginia principal's endorsement. The course explores basic school site- and district-level functions in financial and human resource management. Students are expected to participate actively in hands on, real world based activities that bring them as close as possible to the tasks typically performed by education leaders. Students are expected to apply what they read and learn in class to their writing and oral participation.

#### **Student Outcomes**

Note: The outcomes below are related to both suggested and required performances. All instructors are required to include the budget allocation and staffing plan performances, but could choose additional performances if they wish.

Students will focus on major issues in financial and human resource management at the school and district levels. During this course, students will:

- 1. apply major concepts related to financial and human resource allocation and management.
- 2. use a site allocation to build a budget that supports school vision, mission, goals, research based and best practices (required performance).
- 3. develop a staffing plan that is consistent with site goals and district guidelines (required performance).
- 4. evaluate the effectiveness of simulated teacher interviews that are consistent with legal guidelines (suggested performance).
- 5. experience their efforts to mediate disputes.
- 6. identify and pursue financial resources outside of their districts (suggested performance).
- 7. use technology for learning and administrative purposes.
- 8. participate in reflective practice

#### **Relationship of Student Outcomes to Program Goals**

This course introduces students to major issues and practices in financial and human resource management as part of the Education Leadership endorsement sequence. A substantial emphasis on simulation and follow-up discussion gives students opportunities to learn and practice skills they will use in their internship experiences and administrative careers. All of the program goals are active, to a greater or lesser degree, in this course. Students will:

- engage in reflective practice with regard to financial and human resource management.
- strengthen and improve their communication skills through simulation, class discussion, and paper writing.
- understand how resource allocation supports or inhibits cultural, economic, and learning diversity.
- reflect on the ethical implications of resource allocation choices in schools and school districts.
- use computers for communication, data analysis, and data presentation.

#### **National Standards and Virginia Competencies**

- ELCC Standard 1.0: An education leader promotes the success of every student by facilitating the development, articulation, implementation, and stewardship of a vision of learning that is shared and supported by all stakeholders.
- 1.1 Collaboratively develop and implement a shared vision and mission
- 1.2 Collect and use data to identify goals, assess organizational effectiveness, and promote organizational learning
- 1.3 Create and implement plans to achieve goals
- ELCC Standard 2.0: An education leader promotes the success of every student by advocating, nurturing and sustaining a school culture and instructional program conducive to student learning and staff professional growth
- 2.1 Nurture and sustain a culture of collaboration, trust, learning, and high expectations
- 2.7 Maximize time spent on quality instruction
- ELCC Standard 3.0: An education leader promotes the success of every student by ensuring management of the organization, operation, and resources for a safe, efficient, and effective learning environment.
- 3.1 Monitor and evaluate the management and operational systems
- 3.2 Obtain, allocate, align, and efficiently utilize human, fiscal, and technological resources
- 3.5 Ensure teacher and organizational time is focused to support quality instruction and student learning
- ELCC Standard 5.0: An education leader promotes the success of every student by acting with integrity, fairness, and in an ethical manner.
- 5.4 Consider and evaluate the potential moral and legal consequences of decision-making
- 5.5 Promote social justice and ensure that individual student needs inform all aspects of schooling

This course addresses the following VDOE Competencies:

- 1.b. Knowledge, understanding and application of systems and organizations, including (7) Effective communication skills including consensus building, negotiation, and mediation skills.
- 1.c. Knowledge understanding and application of management and leadership skills that achieve effective and efficient organizational operations, including
- (3) Management decisions that ensure successful teaching and learning including, human resources management and development, theories of motivation, change in school culture, innovation and creativity, conflict resolution, adult learning and professional development models;
- (4) Principles and issues related to fiscal operations of school management; and
- (7) Technologies that support management functions.

#### **Internship in Education Leadership—EDLE 791**

The skills and knowledge students develop in this course are directly related to ELCC Standard 3, which focuses on managing schools and districts. As a result, what students learn in this course should serve them well in some responsibilities required in their internships. Attendance at scheduled internship seminars each semester is required of all students (a minimum of one seminar each term will be scheduled). During the spring term, students are expected to attend the annual EDLE Leadership Conference. University Internship Supervisors will determine if other seminars are needed during the spring term.

#### **Course Materials**

Textbook: Odden and Picus (2008). School Finance: A Policy Perspective, 4<sup>th</sup>

edition.

#### **Course Procedures**

Participation

A large proportion of the work in this class will be done in small groups. Each student is expected to be an active, contributing member of her/his small group in every class session and outside of class.

Absence From Class

Adult learners learn through independent opportunities and participation in professional dialogue with peers in a cooperative way which mirrors our future roles in educational leadership. Your learning is your responsibility.

Students are expected to attend every class for its entirety. Emergencies sometimes arise, however. If you need to be absent from class, I expect you to notify me in advance by telephone or e-mail. However, notification of an absence does not equate to an excused absence.

If you miss more than one class, you will lose participation points. If you come to class more than 30 minutes late or leave more than 30 minutes early, you will lose participation points. If you are absent for an oral activity, there will be no alternative way to engage in the activity and you will not receive credit for it.

Papers due on a day you are absent must be submitted via TaskStream by the due date.

Late Work

Students are expected to submit their work on time. <u>No work will be accepted</u> later than 48 hours after it is due.

Honor Code

Students must follow the guidelines of the University Honor Code. See <a href="http://www.gmu.edu/catalog/apolicies/#TOC\_H12">http://www.gmu.edu/catalog/apolicies/#TOC\_H12</a> for the full honor code.

#### CEHD Syllabus Statements of Expectations

The Graduate School of Education expects that all students abide by the following: Students are expected to exhibit **professional behavior and dispositions.** The Virginia Department of Education and the National Council for Accreditation of Teacher Education promote standards of professional competence and dispositions. Dispositions are values, commitments, and professional ethics that influence behaviors toward students, families, colleagues, and all members of the learning community. The Graduate School of Education expects students, faculty, and staff to exhibit professional dispositions through a:

- Commitment to the profession
- Commitment to honoring professional ethical standards
- Commitment to key elements of professional practice
- Commitment to being a member of a learning community
- Commitment to democratic values and social justice

See <a href="http://www.gse.gmu.edu/facultystaffres/profdisp.htm">http://www.gse.gmu.edu/facultystaffres/profdisp.htm</a> for a description of these dispositions.

# How to Avoid Plagiarism Give Credit Where Credit's Due from College Board.Com, Inc. (2005) How to Avoid Plagiarism. Available Online at: http://www.collegeboard.com/student/plan/college-success/10314.html

#### Students with Disabilities

Students with disabilities who seek accommodations in a course must be registered with the GMU Disability Resource Center (DRC) and inform the instructor, in writing, at the beginning of the semester. See <a href="https://www.gmu.edu/student/drc">www.gmu.edu/student/drc</a> or call 703-993-2474 to access the DRC.

#### Outside-of-Class Resources

All students are required to use <a href="http://blackboard.gmu.edu">http://blackboard.gmu.edu</a> and TaskStream.<a href="https://www.taskstream.com/pub/">https://www.taskstream.com/pub/</a>

#### Right to modify syllabus

Although every effort has been made in this syllabus to accurately portray all class activities and requirements, proposed course topics, readings, individual and group work, and written and oral assignments and assessments may be modified as deemed necessary.

#### **Grading**

Students' grades are based on their proficiency with respect to the student outcomes. Outcomes typically have class participation and a written component. In order to achieve the grade of a "B" for the course, the student must fulfill the expectations for each assignment as written. Those students seeking a higher grade will exceed expectations (through use of literature, research, creativity, understanding and application of policies and regulations, etc).

#### Grading Scale

A+100 percent = 95 - 99 percent Α = A-= 90 - 94 percent B+86 - 89 percent В 83 - 85 percent B-= 80 - 82 percent C 75 - 79 percent F 74 percent or below =

#### **Course Topics**

- 1. Revenues, expenditures, and resources—federal, state, local, and other
- 2. The ethics and politics of resource allocation at the school site and school division levels
- 3. Resource allocation linked to vision, mission, goals, and student outcome data
- 4. Resource allocation—staffing and budget
- 5. Resource allocation adjustment in the face of changing circumstances: How do you cut the budget and/or staffing without ignoring vision, mission, and goals?
- 6. Communicating accurately and persuasively about budget and staffing priorities and decisions
- 7. Legal issues in school finance
- 8. Position and budget control
- 9. Recruiting certificated staff
- 10. Interviewing processes, techniques, and constraints (both legal and otherwise)
- 11. Progressive discipline, reprimands, and the grievance procedure; releasing substandard faculty
- 12. Work place climate, including mediation, and dispute resolution

<b>Tentative Ca</b>	<u>lendar</u>
May 11	Introductory Activities Review of Syllabus Review Expectations for Chapter Assignments, Article Presentations and Action Research
May 13	Resources for School Practice Simulation
May 18	Debrief Practice Simulation Review Expectations for Budget and Staffing Project Assign Budget and Staffing Project Assign Chapter Presentations
May 20	Legal Framework for Equal Employment Interview Module Begin Article Presentations
May 25	Continue Interview Module
May 27	Complete Interview Module Review Expectations for Interview Reflection
June 1	Legal Issues in School Finance Action Research Due
June 3	Virginia Funding Model Submit Interview Module Reflection via Taskstream
June 8	Comparing Virginia to Other States
June 10	"Like" Chapter Workshop School-Based Fund Management Submit Budget and Staffing Allocation via Taskstream
June 15	Course Wrap Up and Reflection/Course Evaluation
June 17	Budget and Staffing Presentations

#### **Bibliography**

- Congressional Hearing (1998). Lessons learned in the D.C. Public Schools. March 9, 2 19.
- Department of Legislative Services (1997). Structure of school finance in Maryland. July, 3-42.
- Lewis, S. et al. (1999). Reform and results: An analysis of Title I in the Great City Schools. March, 3 19.
- McLoone, E. (1995) School finance in Maryland. U.S. Department of Education, 2-5.
- Odden, A. and Clune, W. (1995). Improving educational productivity and school finance. *Educational Researcher*, December, 6 9.
- Odden, A. (1994). Decentralized management and school finance. *Theory Into Practice*, Spring, 104 110.
- Office of the Under Secretary, Planning and Evaluation Service, U.S. Department of Education (1999). Promising results, continuing challenges: The final report of the national assessment of Title I., 7 84.
- Parrish, T. (1996). Special education finance: past, present and future. *Journal of Education Finance*, Spring, 451 476.
- Temple, J. Recent Clinton urban education initiatives and the role of school quality in metropolitan finance. *National Tax Journal*, LI, 3, 517 528.
- Verstegen, D. (1997). Equity and public education in Virginia. *Educational Considerations*, Fall, 48 51.
- Verstegen, D. (1996). Integrating services and resources for children under the Individuals with Disabilities Education Act (IDEA): Federal perspectives and issues. *Journal of Education Finance*, Spring, 477 505.
- Verstegen, D. (1998). Judicial analysis during the new wave of school finance litigation: The New Adequacy in education. *Journal of Education Finance*, Summer, 51 68.
- Wenglinsky, H. (1998). Finance equalization and within-school equity: The relationship between education spending and the social distribution of achievement. *Education Evaluation and Policy Analysis*, Winter, 269 280.

<u>Assessment</u>
Students' grades are based on their proficiency with respect to the student outcomes. Each outcome will have an oral (class participation) and/or a written component. The outcomes are weighted as described below:

OUT	<b>TCOMES</b>	ORAL PRODUCTS	WRITTEN PRODUCTS	PORTION OF FINAL GRADE
m re an all m St sir bu su m St de pl ccc gc	tudents will apply aajor concepts elated to financial and human resource location and anagement. The tudents will use a ste allocation to aild a budget that apports school aission and goals. The tudents will evelop a staffing lan that is consistent with site coals and district aidelines.	Students will present, defend, and reflect upon resource allocation plans.	Students will display their own budgets and staffing plans in a spreadsheet format and include brief cover memos explaining their rationales for each document.	Each oral presentation, discussion, and reflection is worth 10 points. Each written report is worth 15 points. (50 points)
• St ev ef sin in	tudents will valuate the effectiveness of mulated teacher are possistent with legal uidelines.	Students will participate in mock interviews and follow-up discussion.	Students will write a reflective essay about the interview experience.	Mock interview participation is worth 5 points. The reflective essay is worth 15 points. (20 points)
• St te le ac	tudents will carticipate in eflective practice.  tudents will use echnology for earning and dministrative	The course will employ reflective practice techniques throughout.	Students will use TaskStream, spreadsheet, and word processing	Active participation in each class, completion of "inclass" assignments and TaskStream online discussions are worth 30 points. (30 points)
pı	urposes		software as part of their participation in the course.	

The budget and staffing assignments must be completed as a group of three to five (depending on the size of the class). One grade will be assigned to the final product. The same grade will be assigned to each group member. Students will work in the same groups for both the budget allocation and the staffing allocation.

### WRITING ASSIGNMENT # 1—BUDGET ALLOCATION 15 Points

#### Rationale:

Budget allocations must be prepared in a fashion that is both comprehensive and clearly understood by school personnel, central office administrators, and parents. The primary goal of this assignment is to help students learn how to take a site budget dollar amount; allocate it among needs at the school site consistent with the school's vision, mission, and goals; and present the allocation in a brief verbal statement, in detail using numbers, and orally to multiple constituents. (Note: The oral portion is not part of this assignment sheet, but will occur during class.)

#### Product:

Each group is required to submit four written pieces for this assignment (Note: Every student in the group must submit all four pieces so that all can be graded through TaskStream):

- 1. For each school, a brief, verbal overview of the budget that includes a clear rationale for the allocation of funds—this may not be longer than one single-spaced page and serves as a cover sheet for #2 below
- 2. For each school, a spreadsheet that shows the dollar amount allocated to each relevant budget category and the fact that the budget balances

#### **Suggestions:**

- Your cover sheets should be as brief as possible, but they also need to be clear. They should be written with the person who misses your budget meeting in mind. In other words, you want to state all the important thinking that went into the budget to avoid future arguments as much as possible.
   Be certain your cover sheets have a clear thesis—"My rationale for this budget.
- 2. Be certain your cover sheets have a clear thesis—"My rationale for this budget allocation is \_\_\_\_\_\_ because \_\_\_\_\_." Support your thesis with strong reasoning in the rest of the statement.
- 3. Your spreadsheets should be simple enough for your grandmother to be able to understand. Teachers are most concerned about who gets what relative to their own budgets, so you need to make certain that comparisons are easily made.
- 4. Remember, this is a group project. Whining about unequal workload is not permitted and will not be heard. Before you begin, be certain to get clear agreements and understanding on the following:
  - How and when will you communicate and/or meet with one another while working on the project?
  - What work will be divided up and how?
  - What work requires approval from the whole group before going forward?
  - What deadlines will you need to meet along the way to insure that your assignment is ready on September 16?

### BUDGET ALLOCATION ASSESSMENT RUBRIC

	EXCEEDS	MEETS	APPROACHING	FALLS BELOW
	<b>EXPECTATIONS</b>	<b>EXPECTATIONS</b>	EXPECTATIONS	<b>EXPECTATIONS</b>
Cover	The cover memo	The cover memo	The cover memo	The cover memo
Memo—	conveys a clear,	conveys a plan of	leaves open	lacks a clear
<b>School</b>	persuasive, and	action for efficient	questions of	direction and the
<b>Factors</b>	comprehensive	allocation of	effectiveness and	rationale for
<u>(20%)</u>	plan of action for	resources.	efficiency, but	resource allocation
(ELCC 3.1)	an efficient and	Effectiveness may	intent is	is not clear. No
The cover	effective allocation	not be as	communicated.	connection
memo	of resources. It	compelling. The	The connection to	between the budget
communicates	persuades the	cover memo	student	and student
the rationale	reader that this	clearly	achievement is	achievement is
for and	particular	communicates the	ambiguous.	evident.
highlights of	allocation of	rationale behind		
the budget. It	resources has a	resource allocation		
communicates	high probability of	to improve student		
a connection	improving student	achievement.		
to student	achievement.			
achievement.				
Cover	The cover memo	The cover memo	The cover memo	The cover memo
Memo—	provides clear and	discusses important	mentions one or	fails to mention
<b>Context</b>	persuasive analysis	factors impacting	two economic	anything about
<u>(5%)</u>	about economic	the site budget.	factors in the	economic factors
(ELCC 6.1)	factors impacting		general school	impacting the site.
The cover	the site budget.		environment, but	
memo			does not relate	
communicates			them directly to the	
the larger			site budget.	
context in				
which the				
budget was				
developed.				

Spreadsheet	The spreadsheet	The spreadsheet is	The spreadsheet	The spreadsheet is
(65%)	persuasively	consistent with the	has some positive	confusing and/or is
(ELCC 3.1)	supports the cover	cover memo and	features, but it does	not consistent with
The	memo and	all required data	not indicate an	the cover sheet.
spreadsheet	demonstrates an	can be easily	equitable,	
contains all	equitable,	understood. The	effective, and/or	
pertinent	effective, and	deficit or surplus is	efficient allocation	
budget	efficient allocation	clearly indicated.	of resources.	
information	of resources. It is	Equity,	Inconsistencies are	
and	clearly laid out in a	effectiveness, and	apparent and	
demonstrates	way that allows the	efficiency may not	formatting may	
equity,	reader to	all be readily	impede	
effectiveness,	understand it	apparent.	understanding.	
and	quickly.			
efficiency.	Formatting is used			
	effectively to			
	convey meaning.			
<b>Mechanics</b>	The assignment is	The assignment has	The assignment has	The assignment has
and accuracy	<u>free</u> of errors—	a few errors.	some errors.	numerous errors.
<u>(10%)</u>	both verbal and			
Students use	numerical.			
standard				
English and				
avoid				
grammar and				
punctuation				
errors. All				
data is				
accurately				
and				
consistently				
presented.				

### WRITING ASSIGNMENT # 2—STAFFING ALLOCATION 15 Points

#### Rationale:

This assignment is very similar in format and requirements to the budget allocation assignment. The reason for this is that the needs are essentially the same—to present somewhat complicated data in a fashion that others can easily grasp.

#### Product:

Groups are required to submit four written pieces for this assignment:

- 1. A brief, verbal overview of the staffing allocation for each school that includes a clear rationale explaining how each one serves the vision, mission, and goals of the school
- 2. For each school, a spreadsheet that shows staff FTE allocated to each course or grade level and the fact that the school has not exceeded its staffing allotment (any "understaffing" must be indicated)

#### **Suggestions:**

1. See the budget allocation assignment.

## STAFFING ALLOCATION ASSESSMENT RUBRIC

	EXCEEDS	MEETS	APPROACHING	FALLS BELOW
	EXPECTATIONS	EXPECTATIONS	EXPECTATIONS	<b>EXPECTATIONS</b>
Cover	The cover memo	The cover memo	The cover memo	The cover memo
Memo—	conveys a clear,	conveys a plan of	leaves open	lacks a clear
<b>School</b>	persuasive, and	action for efficient	questions of	direction and the
<b>Factors</b>	comprehensive	allocation of school	effectiveness and	rationale for the
<u>(20%)</u>	plan of action for	staff. Effectiveness	efficiency, but	staffing allocation
(ELCC	an efficient and	may not be as	intent is	is not clear. No
3.1)The cover	effective allocation	compelling. It	communicated. A	connection
memo	of school staff. It	communicates the	rationale is present,	between the
communicates	persuades the	rationale behind	but the connection	staffing allocation
the rationale	reader that this	staffing allocation	to student	and student
for and	particular	to improve student	achievement is	achievement is
highlights of	allocation of school	achievement.	ambiguous.	evident.
the staffing	staff has a high			
allocation. It	probability of			
communicates	improving student			
a clear	achievement.			
connection				
between the				
staffing				
allocation and				
student				
achievement.				
Cover	The cover memo	The cover memo	The cover memo	The cover memo
Memo	provides clear and	discusses important	mentions one or	fails to mention
Context	persuasive analysis	factors impacting	two economic	anything about
<u>(5%)</u>	about economic	the staffing	factors in the	economic factors
(ELCC 6.1)	factors impacting	allocation.	general school	impacting the
The cover	the staffing		environment, but	staffing plan.
memo	allocation.		does not relate	
communicates			them directly to the	
the larger			staffing plan.	
context in				
which the				
budget was				
developed.				

Spreadsheet	The spreadsheet	The spreadsheet is	The spreadsheet	The spreadsheet
(65%)	persuasively	consistent with the	has some positive	does not appear to
(ELCC 3.1)	supports the cover	cover memo and	features, but it does	relate to the cover
The	memo and	all required data	not indicate an	memo. is It is
spreadsheet	demonstrates an	can be easily	equitable,	difficult to follow
contains all		understood. The	effective, and/or	and does not make
	equitable,		efficient allocation	
pertinent	effective, and efficient allocation	deficit or surplus is		proper use of the software.
budget		clearly indicated.	of resources.	software.
information	of resources. It is	Equity,	Inconsistencies are	
and	clearly laid out in a	effectiveness, and	apparent and	
demonstrates	way that allows the	efficiency may not	formatting may	
equity,	reader to	all be readily	impede	
effectiveness,	understand it	apparent.	understanding.	
and	quickly.			
efficiency.	Formatting is used			
	effectively to			
	convey meaning.			
<b>Mechanics</b>	The assignment is	The assignment has	The assignment has	The assignment
and accuracy	<u>free</u> of errors—	a few errors.	some errors.	has numerous
<u>(10%)</u>	both verbal and			errors.
Students use	numerical.			
standard				
English and				
avoid				
grammar and				
punctuation				
errors. All				
data is				
accurately				
and				
consistently				
presented.				

### ASSIGNMENT #3—REFLECTIVE ESSAY ON INTERVIEW PROCESS 15 points

#### Rationale

Perhaps the most important activity for a school site administrator is the selection of staff—both certified and classified. Going through a mock process of teacher selection is helpful for thinking about important characteristics of prospective teachers and school needs. But, the experience is made richer by reflecting on the experience so that the student can become much clearer in her or his own mind about how to make teacher selections count toward school improvement. It is my hope that this reflection paper will help you to discover what worked well during the interview(s), what could be improved, and what you would do differently next time.

#### Product

You will write a coherent reflective essay that explains your reaction to the total interview experience you had in connection with this class. Your paper must contain the following:

- 1. A thesis that clearly describes the major insights you gained as a result of participating in preparing an interview and the actual interviews that you witnessed
- 2. A brief description of what happened during preparation and the interviews
- 3. A thorough reflection of the entire process from start to finish that demonstrates the validity of your thesis
- 4. A conclusion that includes what you learned from the process and how you might engage in it differently when you are working as an administrator

## REFLECTIVE ESSAY ON INTERVIEW PROCESS ASSESSMENT RUBRIC

	EXCEEDS	MEETS	APPROACHING	FALLS BELOW
	<b>EXPECTATIONS</b>	<b>EXPECTATIONS</b>	<b>EXPECTATIONS</b>	<b>EXPECTATIONS</b>
Thesis (20%) The thesis establishes the burden of proof for the paper, i.e., your overall learning from the interview process. It provides structure for the paper by telling the reader what the author	A clear, one-sentence thesis is presented at the end of the opening paragraph and establishes a burden of proof. The thesis clearly states everything the author has learned as a result of the interview process.	EXPECTATIONS  The thesis appears in the opening paragraph and is relatively clear.  The thesis is more expository than analytical.	The thesis is confusing or is strictly descriptive.	The paper contains no explicit thesis.
intends to prove.  Supporting Arguments (45%) The author must articulate arguments in support of the thesis. These should be logical and made compelling by clear examples.	Each paragraph of the body of the paper has a direct relationship to the thesis and helps to demonstrate the validity of the thesis. The author uses persuasive arguments relevant to the thesis.	The body of the paper provides some support for the thesis, but it also contains paragraphs are not entirely persuasive.	Analysis is weak or difficult to follow. Some paragraphs are irrelevant to the thesis, not logical, or not persuasive	Analysis is largely absent from the paper. The paper may be expository rather than analytical.

C 1 . 1'	TT1 1 1	701 1 1	G 1 : 1	G 1 :
Concluding	The conclusions	The conclusions	Conclusions can be	Conclusions are
<b>Paragraph</b>	the author draws	the author draws	inferred from the	unclear or
<u>(25%)</u>	are clearly stated in	are clearly stated in	body, but the thesis	irrelevant to the
It is	the final paragraph,	the final paragraph,	is not re-stated and	thesis.
important to	beginning with a	but they may not	the conclusions are	
conclude	restatement of the	be entirely	not persuasive.	
your paper	thesis in new	persuasive.		
in a manner	language. The			
that is	concluding			
persuasive	paragraph follows			
to the	in a compelling			
reader and	manner from the			
that leads to	body of the paper			
broader	and explains what			
thinking on	the author would			
the topic.	do differently for			
are copre.	the next interview			
	opportunity			
Grammar	The paper is <b>free</b>	The paper contains	The paper contains	The paper contains
&	of errors.	few errors.	some errors.	numerous errors.
Mechanics	01 0110101	1011 0110101		
(10%)				
Any writing				
submitted				
for public				
review				
should be				
free of				
errors.				
011015.				